



New energy better solutions.

JuleSmart

Jules | EUW 2019 Paris

12/11/2019 – 14/11/2019



Jules



This is Jules

About us

Together we make innovation possible



Jules' Vision

Jules believes that rethinking business processes and the creation of new value propositions that aim to be responsive to both the changing energy landscape and customers' demands, is crucial for an Energy Supplier's success.

- Customers demand greater direct access to markets and pricing
- Energy suppliers have to provide enhanced flexibility and ease of transacting for increased client retention
- Digitization of business processes should enhance the customer experience and facilitate self-service



This is Jules

- Creation of world's first Smart Energy Transaction Platform
 - Launched in The Netherlands in 2003, targeting the renown Dutch greenhouse sector
- 2nd Transaction platform in The Netherlands
 - Launched in The Netherlands in 2009, bespoke energy supplier's assignment
- 1st Transaction Platform in the UK
 - Launched in 2011, B2B customer interfacing platform targeting embedded generation sector



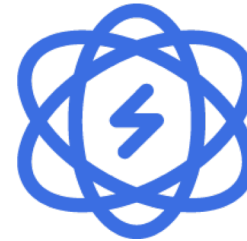
The changing energy landscape



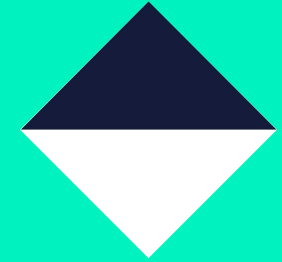
Changes in consumer demand and new opportunities in decentralized renewable energy production, are influencing energy companies to invest in alternative sources, modernize their infrastructure and seek new revenue streams



With the ending of the passive energy consumer, energy suppliers can profit by increasing their service level and by connecting with the consumer via online two-way interaction



Liberalization of the energy markets creates the opportunity for customer empowerment. JuleSmart is the online solution for enabling customer self-service, back office efficiency and risk management



Our Platform

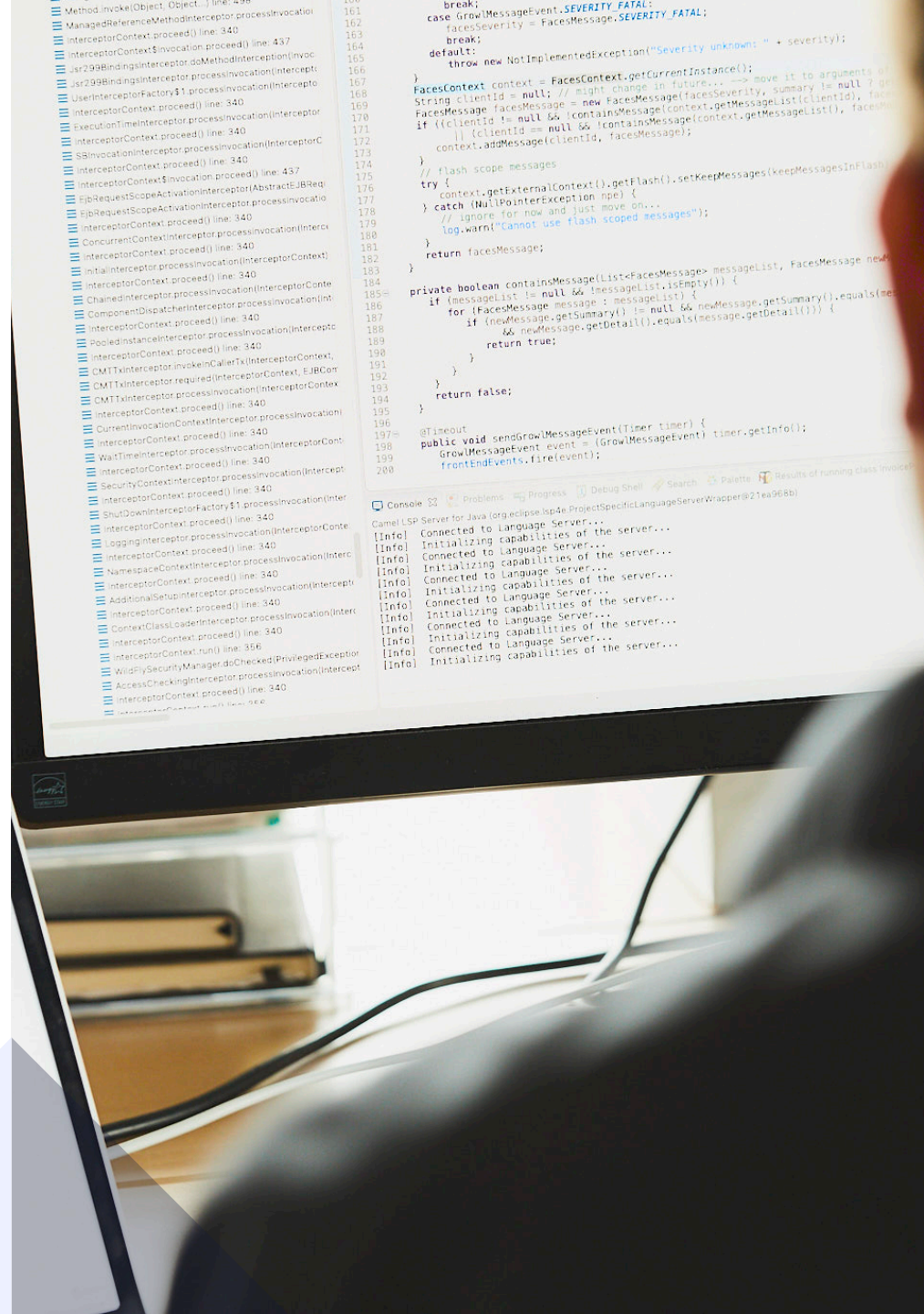
JuleSmart

**Your gateway to achieving long term
business goals**

A true one stop shop

Jules has developed a web-based platform. It is a 24/7 accessible Customer Portal and Energy Supplier Portal in one.

JuleSmart allows for execution of any flexible energy contract, online trading and settlement.





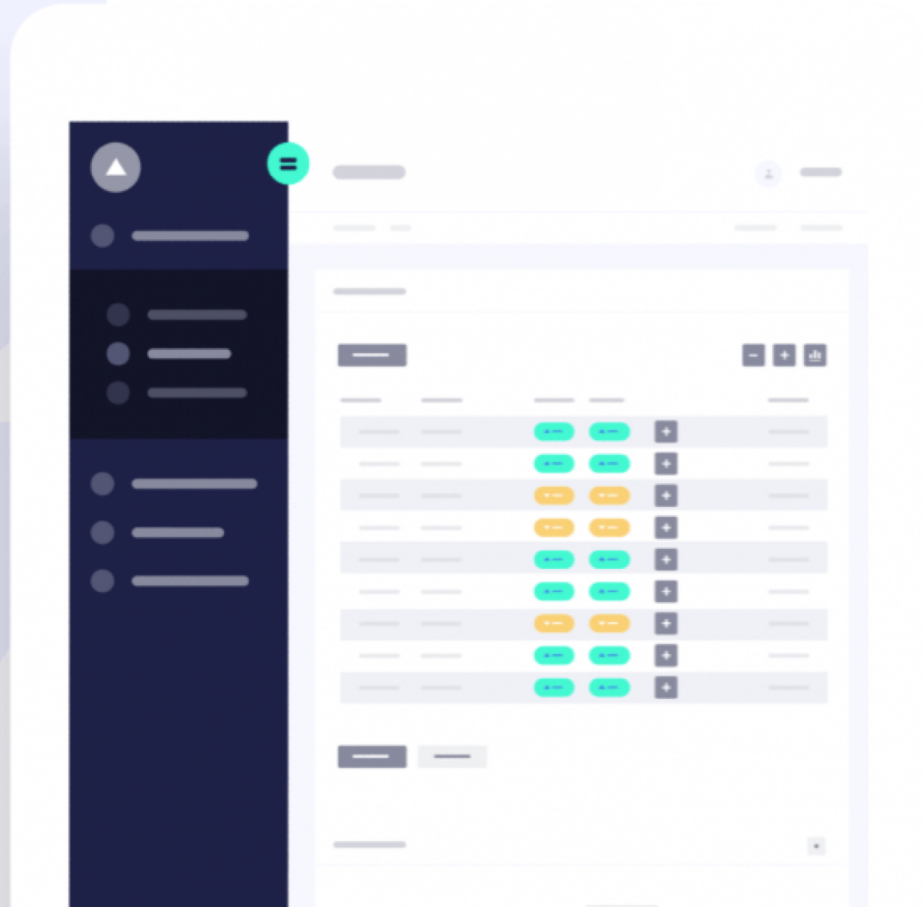
JuleSmart the concept

Execution of Flexible Contracts

Contracts	Prices	Trade management	Meter data	Results	Integration
<p>All types of flexible contracts can be executed in an online environment</p> <p>All contract information and intelligence can be incorporated within JuleSmart</p>	<p>Both Wholesale and OTC prices can be uploaded in custom intervals to the platform</p>	<p>Trade and Settlement management is the core of the Platform</p>	<p>Meter data is uploaded for accurate imbalance cash-out calculation</p>	<p>Results are shown on customer and supplier specific screens</p>	<p>Integration is a custom project giving the opportunity to use both Excel and API integration</p>

Easy for you, easy for the end-consumer.

- ✓ Find your way easily
- ✓ A white labeled dashboard
- ✓ All your information in one place



Key features



Risk management

- Contract configuration
- Trading limits
- Product configuration
- Trading authorization



Online settlement

- Custom settlement methods
- Portfolio management
- Imbalance netting



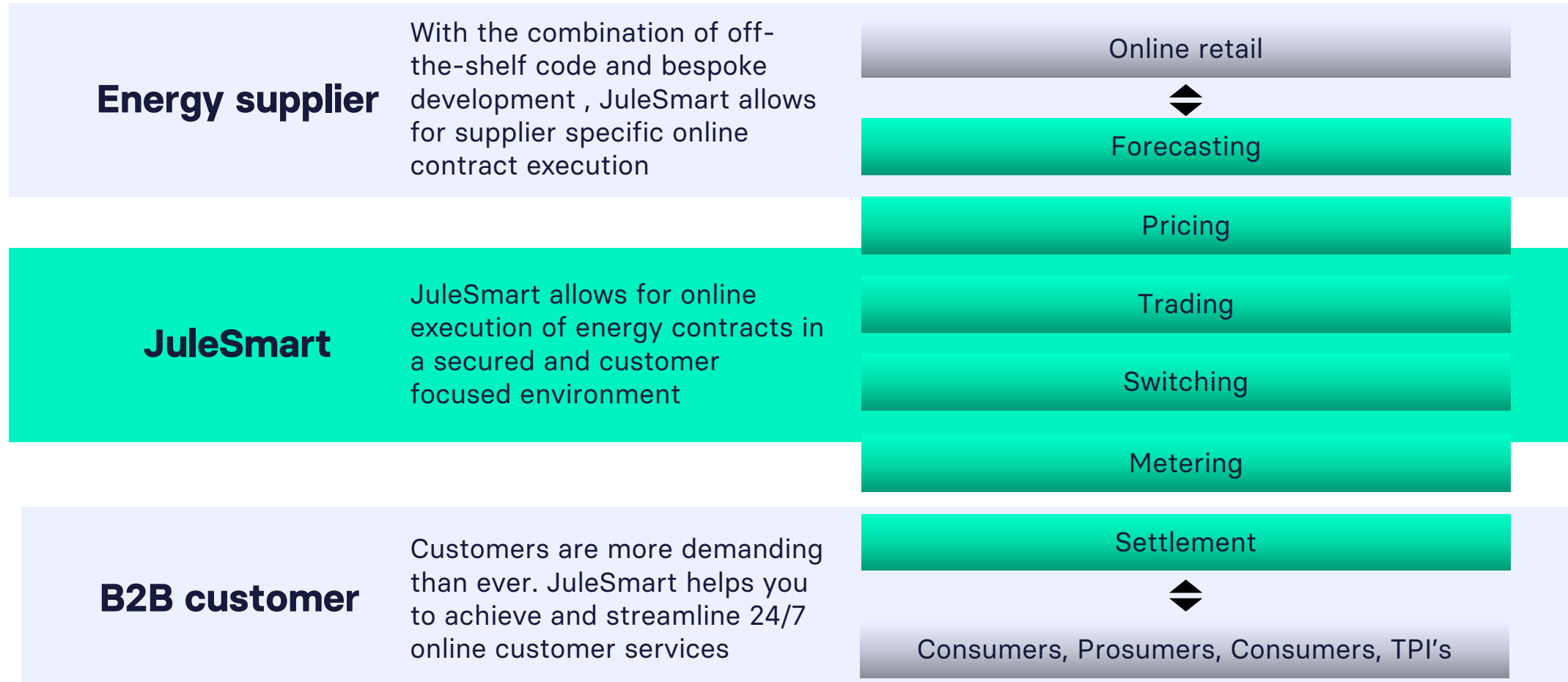
Interfacing

- White labeling
- Customer interfacing
- Admin interfacing
- Supplier interfacing





The JuleSmart playfield





Grow with JuleSmart

Cost reduction

- Decrease back office costs
- Eliminates human error
- Improve time efficiency

Revenue growth

- Market differentiator
- Customer retention tool
- Greater product offering
- Maintains customer margins

User friendly

- Little training required: swift organisational adoption
- Continuous customer communications
- Easy and quick product propagation



Functionality



Power

-
- OTC & wholesale trading
 - Day ahead auction
 - Intraday trading
 - Trade to forecast
 - National grid settlement
 - DA settlement



Gas

-
- OTC & wholesale trading
 - LEBA DA settlement
 - TTF101 settlement



Switching

-
- CHP switching
 - Battery switching
 - API integration
 - Position reporting



Let the numbers speak

Total Gas & Power was the first UK utility to embrace online transactions. With the enriched service and automation Total Gas & Power was able to accommodate new market segments and increase their trading numbers.

By changing the value proposition for both Total Gas & Power and her customers, success has been accomplished.



Total Gas & Power: UK's first Supplier with an online retail Platform

Active Users

➤ **Over 830**

Day Ahead Trading

➤ **40,000**

Customer log ins

+ **1800**

Jules

live it.  

  use it.

change it. 